

ALLIANCE COAL



- Began mining operations in 1971
- 3rd-largest eastern U.S. coal producer
- Union-free
- 11 underground mines in rural areas
 - IN, IL, KY, MD, WV
- 4,500 employees
Avg age - 40.5



ALLIANCE

HEALTH CARE PROGRAM

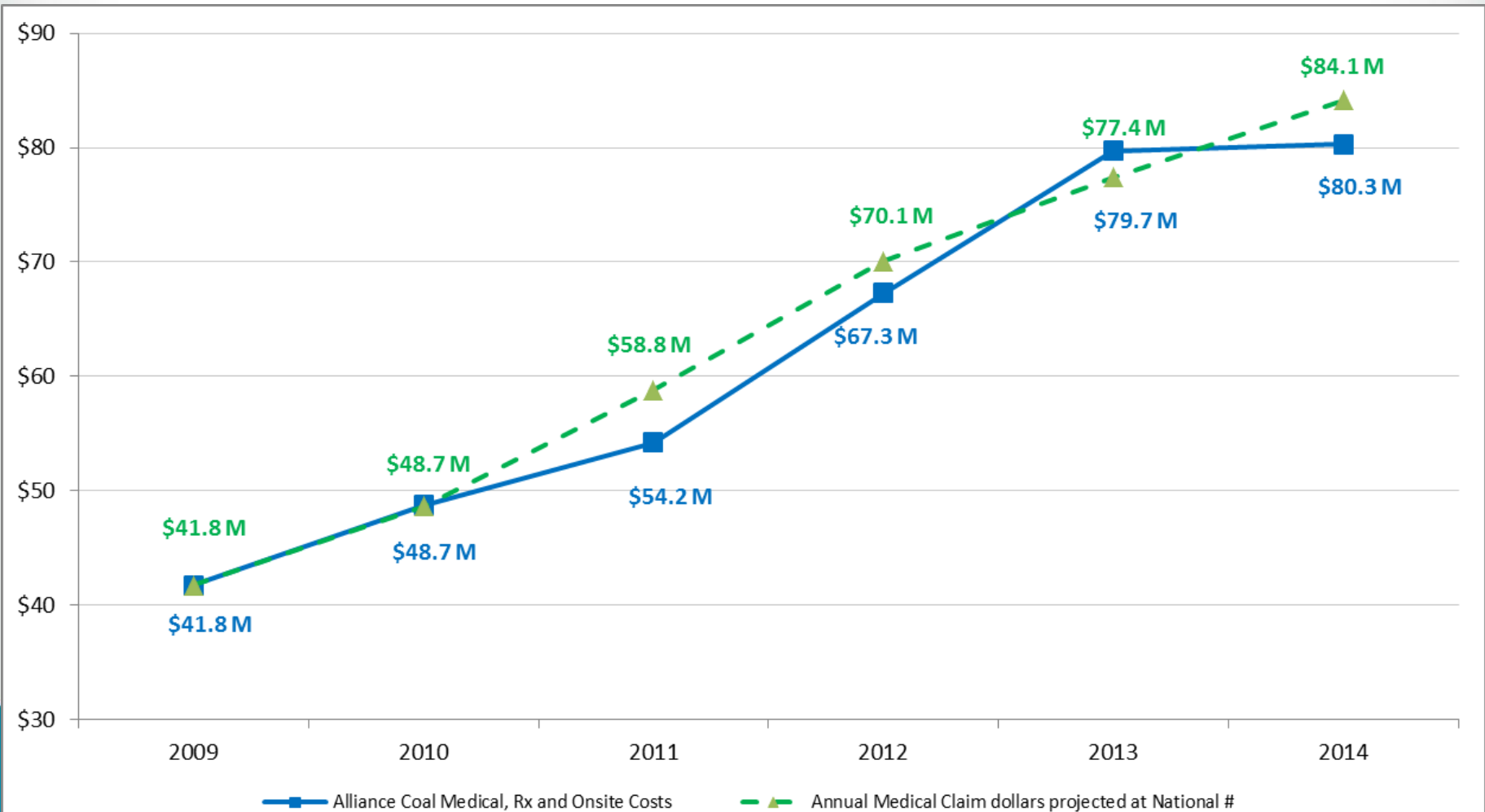
- 13,000 covered lives
- No premiums
- Low copays
- On-site Health Centers
- Annual HealthChecks help improve “Heart Age”



“Employer of Choice in the coal fields”

Alliance Resource Partners, L.P. | Alliance Holdings GP, L.P. | www.arlp.com | www.ahgp.com

Alliance Coal Actual Claims Paid vs. National Trend



National Trend is based upon independent actuarial trending
Plan claims paid includes: medical, Rx and onsite clinic

Population Health Management: Strategies and Tactics

	Wells PSC Onsite Clinics: Primary & Onsite Clinic Management		New Medical Management Company: Care Coordination & Centers of Expertise	
2014 Calendar Year: Based on Medical, Rx & Dental Paid Claims	Group 0 \$0 - \$5,000	Group 1 \$5,000-\$25,000	Group 2 \$25,000-\$150,000	Group 3 \$150,000+
Annual Group Totals				
Participants	11,309	2,286	497	-
Participants (% of Plan Total)	80%	16%	4%	0.3%
Total Annual Medical & Rx Spend	\$16.8 M	\$23.9 M	\$25.7 M	\$11.5 M
Total Annual Medical & Rx Spend (% of Plan Total)	21.5%	30.7%	32.9%	14.8%
Total Medical & Rx (Per Participant Average*)	\$1,481	\$10,468	\$51,614	\$303,194
2014 Totals	96% of Participants = 52.2 % of Spend \$40.7 M		4% of Participants = 47.7% of Spend \$37.2 M	

	Group 0 \$0 - \$5,000		Group 1 \$5,000-\$25,000		Group 2 \$25,000-\$150,000	Group 3 \$150,000+
2013 Calendar Year: Based on Medical, Rx & Dental Paid Claims	Group 0 \$0 - \$5,000		Group 1 \$5,000-\$25,000		Group 2 \$25,000-\$150,000	Group 3 \$150,000+
Participants	10,671	2,413	511			
Participants (% of Plan Total)	78%	18%	4%		0.2%	
Total Annual Medical & Rx Spend	\$19.9 M	\$26.4 M	\$25.7 M	\$9.9 M		
Total Annual Medical & Rx Spend (% of Plan Total)	24.3%	32.3%	31.4%	12.1%		
Total Medical & Rx (Per Participant Average)	\$1,863	\$10,953	\$50,323	\$329,634		
2013 Totals	96% of Participants = 56.6 % of Spend \$46.3 M			4% of Participants = 43.5% of Spend \$35.6 M		

All Figures include all participants who had a Health Plan Claim during the calendar year. May include Medical, Rx, Dental & Vision.

* Based upon non-rounded number

<https://vimeo.com/album/2939008/video/112486099>